



Discover a World of Opportunity™



WELCOME

Thank you for taking the time to meet with us. We value your business and seek to develop relationships.



- **How many students are enrolled in DPS?**

91, 429

- **How many languages are spoken in DPS?**

140 . Top languages spoken are Spanish, Vietnamese, Arabic, Somali, Amharic, French and Russian

- **How many schools make up the DPS School District?**

199

- **DPS is the only school district in the state with a Diversity Program**

- **OBD was established in...**

- **June, 1989:** The Board of Education established the DPS Minority and Women-Owned Business Utilization Plan.
- MBE/WBE participation risen from .26% in 1983 to 6.5% in the **spring of 1991.**
- **November 2014:** DPS Board of Education adopts Equitable and Inclusive Contracting Policy (ACE) after the MGT Disparity Study found justification to implement a program targeted at increasing participation of MWBEs
- Utilization prior to M/WBE Goals was 14.1%. At the **start of 2015** our new M/WBE Goals Program set aspirational goals of 24%, but DPS surpassed it with M/WBE utilization of 34.4%

DPS's Procurement's Needs

- **DPS District Wide Needs**

- DPS Needs varies immensely . We need school and office supplies to items from diapers, technology and food services.

- **We Are a Community**

- Using public money to operate our schools. The best way to infuse the money back into our local communities is by working with local businesses.

How to Acquire Contracts with DPS *₂

- **Goods and Services District Wide**

- Strategic Source website:

purchasingts.dpsk12.org/bids/default.asp

- Bid System- Sign Up for Bid Announcements

- Supplier Portal

- OBD assists with Business Introductions

Construction and Remodels of Schools



- **Construction Bond:**

- OBD is embedded with the bond for construction.
- Total amount for Construction Bond for the last 5 years was \$454 Million and will be going up for vote this November for a total of \$572million. Funding will be used for renovating , remodeling existing schools to building new schools throughout our District.

Diversity Goals Program in Construction



- **M/WBE Goals Program**

- The program uses a Goals Committee made of 9 business owners in the construction industry, not DPS Employees.
- Goal setting is based on their construction industry knowledge and the amount of M/WBE availability within each scope.

- **SBE Goals Program**

- Currently working on implementing an SBE Program by the start of the new bond.

How to Acquire Contracts with DPS? *

- **Bond Construction Services**

- Strategic Sources

- Bid System-Sign Up for Bid Announcement

- Mandatory Pre-Bid Meetings, Punctual and Early

- Follow All Instructions in Bidding and Complete Everything

General Contractors- Primes

- **Pre-Qualification Process:**

- Every General Contractor (GC) will need to Pre-Qualify before allowed to bid. New Pre-Qualification Process will be rolled out in the fall.

- **Mandatory Pre-Bid Meetings on Each Project**

- Every GC needs to attend the advertised Pre-Bid meeting in order to bid.

- **Proposal Season During the Winter**

- The main proposal season will fall in the winter of each year, in order to be ready for the summer construction season.

- **No Pre-Prequalification Process**

- Open bid, but with one requirement...

- **One Mandatory Pre-Bid Meeting each Spring**

- Every Architect/Engineer needs to attend the advertised, one annual Pre-Bid meeting in order to bid.

- **Proposal Season in the Summer**

- The main proposal season will fall in the summer of each year, in order to be ready for the winter planning and design season.

Sub Contractors/Consultants *

How Primes use subs to meet their goals.

Primes Reporting Their Subs

- Accurate reporting of diversity utilization of sub-consultants & contractors.
- B2G Software used for reporting.

Certification Accepted

- City & County of Denver
- Mountain Plains Supplier Development Council
- RTD
- WBEC

Contact Primes

- Attend Pre-Bid Meetings
- Attend Mixers and any outreach events.

Follow Up

- Request to meet with Primes
- Follow up with them periodically

Conclusion

- **Our Mission is Clear**
- "...to provide all students the opportunity to achieve the knowledge and skills necessary to become contributing citizens in our society."
- Students First, Enveloped by Community Growth